MIDTOWN OWNER-USER OFFICE/RETAIL OR INFILL DEVELOPMENT OPPORTUNITY



CLICK OR SCAN ABOVE FOR VIRTUAL TOUR







2131 CAPITOL AVENUE, STE 100 SACRAMENTO, CA 95816

916.573.3300 | TURTONCOM.CON

KIMIO BAZETT
DIRECTOR - LIC. 02152565
916.573.3315
KIMIOBAZETT®TURTONCOM.COM

© 2024. The information contained in the Offering memorandum is contidential and is not to be used for any other purpose or made available to other persons without the express written consent of Turton Commercial Real Estate ("CRE"). Ken Turton or the owner. The material contained herein is based upon information supplied by owner in coordination with information provided by TCRE from sources it deems reasonably reliable. Summaries of documents are not intended to be comprehensive or all-inclusive but rather a general outline of the provisions contained herein and subject to more diligent investigation on the part of the prospective purchaser. No warranty, expressed or implied, is made by owner, TCRE or any other respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or aral communication provided to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or to be applied in connection with the information such other communication. Without limiting the general nature of the foregoing, the information is nature of the oregoing, the information is indication that there has been no change in the business affairs, specific finances or specific condition of the Property since the date of preparation of the information. Prospective purchaser shall make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, inspection and review of the Property, including but not limited to engineering and environmental inspections, to determine the condition of the Property and the existence of any potential hazardous material located at the site.

Section One: The Property 2564 2187 STREET



# THE PROPERTY

± 1,950 TOTAL BUILDING SF

 $\pm 4,800$ 

\$805,000

DDIOE

**PURCHASE PRICE** 

**C-2** 

### STANDALONE BUILDING LOCATED IN BETWEEN MIDTOWN AND CURTIS PARK

Turton Commercial Real Estate is proud to offer the opportunity to acquire fee simple interest in 2564 21st Street ("The Property"), consisting of a 4,800 square foot parcel with a well-maintained  $\pm$  1950 square foot standalone building. At just \$167 per square foot, this site represents a unique value proposition for an owner-user or infill developer, as these "bite-sized" properties

become increasingly rare within the urban core. The \$805,000 sale price represents an approximate 8.5% cap rate on pro-forma triple net rents, less improvements.

The Property also allows for several potential paths for infill development, including the option to utilize the entire site for housing/mixed-use, or subdividing the existing parcel to sell and/or develop the vacant land

fronting the 20th Street-21st Street Alley. Maximum Floor-Area Ratio ("FAR") is expected to be 4.0:1 following adoption of the City's 2040 General Plan update this year. Conversely, a buyer can make modest aesthetic updates to The Property to enjoy market NNN rents and, as interest rates and cap rates recede, premium disposition pricing.



# **PROPERTY DETAILS**

Address: 2564 21st Street, Sacramento, CA 95818

APN: 010-0276-005-0000

Zoning: C-2

Price: \$805,000.00

Year Built: 195

Total Building SF: ± 1,950 SF
Site/Land Size: ± 4,800 SF

**Utility Details:** 

Electricity: Single Phase, 200 amp

Sacramento Municipal Utilities District

(SMUD)

Gas: Pacific Gas & Electric (PG&E)

Water/Sewer/Trash: City of Sacramento

Storm Drain: City of Sacramento

Seismic/Flood:

Fault Zone: This parcel is not within an Earthquake

Fault Zone (per State of California Dept.

of Conservation

Flood Zone: No substantial flood risk per FEMA Map

06067C0190H



Section One: The Property 2564 2187 STREET



# **INFILL DEVELOPMENT SITE**

The Subject Property's zoning and prescribed density for development are as follows:

#### **ZONING C-2**

- Per the Current (2035) General Plan: Urban Corridor Low
- Density Dwelling Units Per Net Acre: 20-110
- FAR: 0.3-3.0
- FAR (max): 3.0 (Floor Area Ratio of 3.0:1, meaning 3.0 x 4800 square feet = 14,400 SF)
- Mixed-use developments subject only to FAR (not density)

However, there is a proposed <u>update to the City's 2040 General Plan</u> which seeks to remove density standards from multi-unit, commercial and industrial zones and replace them with a FAR-based intensity standard. It is expected that this new plan will be codified in early to mid 2024.

Proposed 2040 general plan updated designation + removal of density standard from zoning (Placemaking Element + C-2) would allow for:

- General Plan Land Use: Residential Mixed Use
- Minimum Residential Density Dwelling Units Per Net Acre: 20
- Minimum Floor Area Ratio (FAR): 0.3
- Maximum Floor Area Ratio (FAR): 4 (Floor Area Ratio of 4.0:1, meaning 4.0 x 4800 square feet = 19,200 SF)

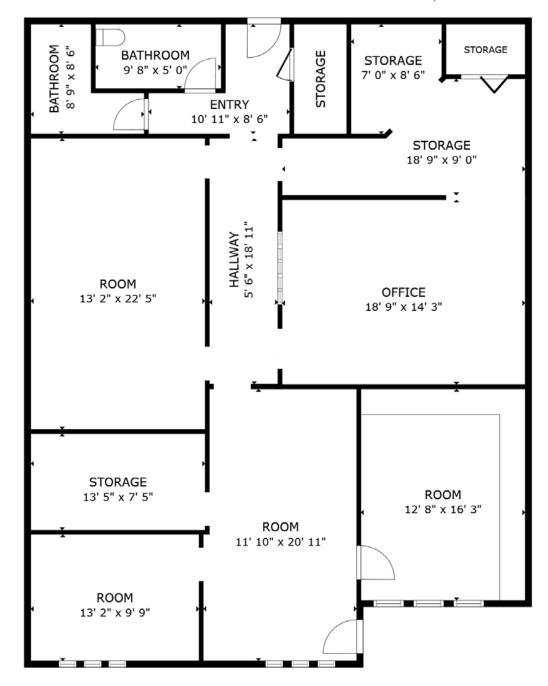


# FLOOR PLAN

± 1,950 TOTAL BUILDING SIZE



#### \* SIZE AND DIMENSIONS APPROXIMATE, ACTUAL MAY VARY



Section Three: The Location 2564 2157 STREET



# BUILDING LOCATION

### LOCATED IN BETWEEN MIDTOWN AND CURTIS PARK

#### NEARBY WALKABLE AMENITIES (NOT ALL ARE MENTIONED HERE):

Buffalo Pizza and Ice Cream Marie's Donuts
Chocolate Fish Coffee Shoki Ramen House
Dad's Kitchen Taylor's Market
Freeport Bakery Tower Cafe
Humani Pilates Tower Theater

Located in between the Midtown and Curtis park neighborhoods of the central city of Sacramento, the Subject Property was built in 1954 and its primary use has been retail and office since that time. Midtown is the cultural hub of Sacramento, home to a diverse array of housing, businesses, restaurants, bars, and shops, with a curated blend of cutting-edge development and historic properties. Midtown also has a legacy as the arts and music epicenter of the Sacramento Region, with many nationally and internationally renowned acts receiving their start here.

Curtis Park also has an important place in Sacramento's history: as noted by the Sacramento historian, Dan Murphy "This peaceful community loved by thousands of locals was once, in part, a Mexican land grant called New Helvetia, given to John Sutter. With the 1852 arrival of homesteader (and area namesake) William Curtis, who managed a 200-acre farm started by his brother, and those drawn by the California gold rush, the area began to develop and expand. In 1887, papers were filed for the Highland Park subdivision--a nod to early flood concerns. Since that time, more than 30 other subdivisions have sprung up between Broadway and Sutterville, along with the Sierra School, which has been nominated for city landmark status. Situated south of today's Broadway, the area that was once a flood plain and then an agricultural area now holds over 2,500 homes and is among the city's most vibrant neighborhoods. Houses here represent various architectural styles, from Victorian to Arts and Crafts and the various 1920s revivals." As if to underscore the neighborhood's timeless desirability, Curtis Park has been home to many household names including former Mayors Kevin Johnson and Joe Serna, musician Raphael Saadiq, and Mid-Century Modern furniture and design icon Ray Eames.

Beyond its rich history and architecture, walkability and desirable quality of life, and plentiful amenities, Curtis Park's greatest asset may be its centralized location; Land Park, Oak Park, and Midtown all border it and contribute to its unique identity.





















2564 21ST STREET Section Three: The Location

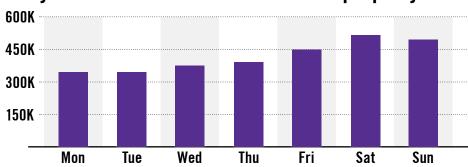
# **NEARBY DATA BITES**

88 **VERY WALKABLE** 

53 **GOOD TRANSIT** 

**BIKER'S PARADISE** 

## Daily visitors within 1/2 mile radius of property





Average Household Income - 1 Mile Radius

### **Psychographic Profile**



#### Singles & Starters

Young singles starting out and some starter families living a city lifestyle



#### **Young City Solos**

Younger and middle-aged singles living active and energetic lifestyles in metropolitan areas



#### **Booming with Confidence**

Prosperous, established couples in their peak earning years living in suburban homes

## **Nearby Population**

1-mile radius of property



2010: 21,776 2023: 25,556 26,425 Projected



Home Value

## **Traffic Counts** 18,565



Daily Cars on Broadway + 21st





## **Education** Levels

Associate Degree

28%

Bachelor Degree

Advanced Degree



Q4 2023 - Placer Al, Costar, DSP



