

AUBURN, CA

216 WASHINGTON STREET

3-D TOUR



AVAILABLE FOR SALE OR LEASE

TURN-KEY 2ND GEN BAR & RESTAURANT
WITH ABC TYPE-47 LIQUOR LICENSE



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THE OPPORTUNITY

3,148
SF BUILDING

TURN-KEY
2ND GEN RESTAURANT

TYPE-47
ALCOHOL LICENSE

\$1,350,000
ASKING PRICE

\$2.35
PER SF NNN

ONCE-IN-A-DECADE CHANCE TO BREAK INTO THE OLD AUBURN RETAIL SECTOR

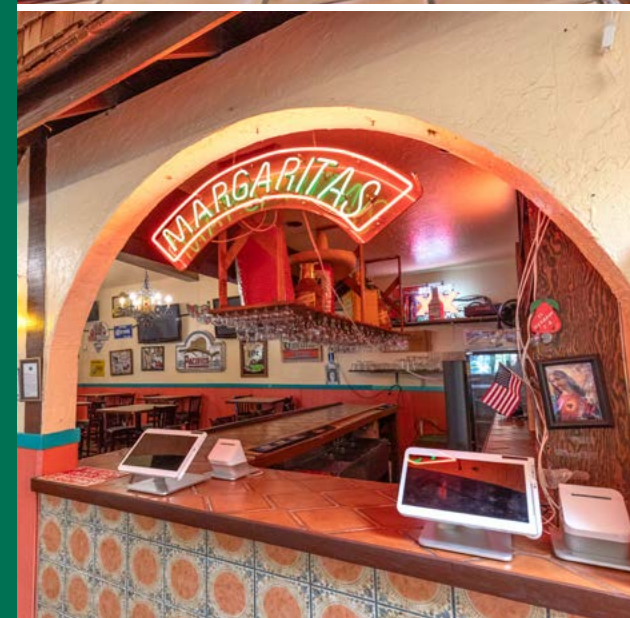
Turton Commercial Real Estate is pleased to present the opportunity to acquire fee simple interest in 216 Washington Street, Auburn, CA 95603, APN: 004-011-039-000 (the "Property"). The standalone building housing a turnkey restaurant and bar represents a once-in-a-decade chance for an owner-operator or investor to break into the coveted Old Town Auburn retail sector.

The Property is comprised of one 5,158 square foot parcel of land which includes one

single story building of approximately 3,148 square feet, with the remaining approximately 2,010 square feet of land currently used as a restaurant front patio and a small parking area. Built in 1950, the site has enjoyed continuous restaurant use (as the legendary Tio Pepe) for most of its history and benefits from such crucial infrastructure as a Type-1 exhaust hood with Ansul fire suppression system, walk-in refrigeration, and central HVAC. The property shows the Seller's

pride of ownership over 40+ years; a new roof (2023), new sewer line (2023), HVAC overhaul (2022), and walk-in cooler mechanical upgrades (2022) are among the notable and high ticket items.

The \$1,350,000 sale price reflects an approximate 7.00% cap rate on pro-forma triple net rents, less projected improvements, and includes all Furnishings, Fixtures, and Equipment ("FF&E") and a rare Placer County ABC Type-47 liquor license.





**TURN-KEY
FF&E
INCLUDED!**



1 THE OPPORTUNITY
216 WASHINGTON ST



**PUBLIC PARKING
NOT AFFILIATED
WITH THE BUILDING**

**THE
BUILDING**

**THE
PATIO**

**2
PARKING
STALLS**

THE PROPERTY

OVERVIEW:

Address:	216 Washington Street, Auburn, CA 95603
APN:	004-011-039-000
Zoning:	C-2 Central Business District + Historic District - Oldtown Design Review Overlay (City of Auburn)
Price:	\$1,350,000.00
Lease Rate:	\$2.35/SF/Month NNN
Year Built:	1950
Square Footage:	± 3,148 SF Building ± 5,158 SF Land
Parking:	2 Stalls

UTILITY DETAILS:

Electricity:	Pacific Gas & Electric (PG&E)
Gas:	Pacific Gas & Electric (PG&E)
Water/Sewer/Trash:	Placer Water
Garbage:	Recology

SEISMIC/FLOOD:

Fault Zone:	This parcel is not within an Earthquake Fault Zone, though it is adjacent to the Maidu Fault Zone (#126). Per State of California Department of Conservation
Flood Zone:	No substantial flood risk per FEMA Map 06061C0764H.

ABC TYPE-47 LIQUOR LICENSE:

Per liquor license broker and veteran ABC investigator John Sutton, the scarcity of licenses in Placer County drives open market prices to \$250,000–\$280,000. The ABC Type-47 license is a valuable amenity for an owner-user buyer and will convey with the real estate, enhancing the property’s value proposition. Additionally, Mr. Sutton will manage document preparation and filing for the license transfer to ensure a seamless transaction for the buyer. For lease scenarios, the ABC License is available for sale, provided terms are acceptable to ownership and comply with all applicable laws.



THE LOCATION

13,845
POPULATION

\$481,500
MEDIAN HOME VALUE

\$86,222
AVG HOUSEHOLD INCOME

auburn.ca.gov

HISTORY MEETS MODERN VIBRANCY - A HUB OF GROWTH, CREATIVITY & COMMUNITY

Located in Old Town Auburn, the Subject Property is ideally situated directly off Interstate 80 via the Maple Street exit. Having served as a rest stop for travelers between the Sacramento/SF Bay area and Truckee for generations, the Placer County Seat and former gold rush town has seen historic growth in recent years. According to local tourism agency Explore Auburn CA: "Auburn has gone from a quaint outpost for antiques to a vibrant city bubbling with outdoor enthusiasts and creative types making Auburn happen. A new generation has moved in, and now the remaining antiques stores mix with modern boutiques and award-winning breweries, wineries and restaurants." The recent proliferation of small business within both the downtown district and the city as a whole is en-

couraging, and seemingly bolstered by the influx of new residents. These transplants have the flexibility of remote work and the disposable income needed to support a growing retail economy. In particular, Auburn's historic downtown has seen the addition of new businesses and events supporting the growth. "Friday Night Out" is held on the first Friday of the month, June-November, and the Farmer's Market each Saturday from 8 AM until noon. More than 30 hospitality businesses thrive in the district, ranging from craft coffee houses to beer gardens and taprooms, to fine dining gem Restaurant Josephine with its months' long reservation list. Visitor data also supports the narrative of a vibrant, youthful, and financially independent customer base. According to Placer.ai:

- 221,900 unique visitors make 424,700 visits within 250 feet of the Subject Property annually.
- Of these visitors, the median household income is \$91,100, the average age is 38.1 years, average home value is \$697,000, and 39.2% have a bachelor's degree or higher.
- The top two "favorite places" of these visitors are the Roseville Galleria and the Sacramento International Airport.
- Visits are up 13.6% year over year, and 41.7% year over two years.

We are encouraged by the picture these paints of the site, its potential for a buyer, and the recent proliferation of small business within both downtown district and the city as a whole.





2 THE LOCATION
216 WASHINGTON ST

1 JOSS HOUSE MUSEUM
Local Chinese history from the Gold Rush era

2 THE FRONT PORCH
Gifts and home décor
UNITED COUNTRY REAL ESTATE

3 OLD TOWN GRILL
Great fresh food (breakfast and lunch only)
OLD TOWN PIZZA
Gourmet pizzas, salads, appetizers
STUDIO 49
Hair Salon

4 AUBURN ALEHOUSE
Craft brewery and restaurant
CENTURY 21 AUBURN REALTY
OLD TOWN GALLERY
Original artwork featuring over 50 artists
TOTALLY COOL
Old fashion candies, toys, signs, gifts
THE LEAL'S COOP
Farmhouse décor
SALON BELLA VAGO
Premiere hair and skin care salon

5 CRUDO
Fusion kitchen & raw bar

6 AVAILABLE

7 PARK VICTORIAN
Boutique lodging & events

8 HISTORIC FIREHOUSE
Historical landmark
PUBLIC RESTROOMS

9 CAFÉ DELICIAS
Fine Mexican lunch, dinner & takeout
THE HAIR SMITH
Full Aveda concept salon
SUN RIVER CLOTHING
Ladies boutique, clothing, accessories
OLD TOWN AUBURN POST OFFICE
Oldest operating post office west of the Mississippi

10 VALERO
Mini Mart and gas station

11 MEDICAL HISTORY MUSEUM
Medical curiosities from the 19th century

12 CRIMSON TATTOO
A full-service tattoo & piercing studio
LUXE REAL ESTATE
SALON G3
Hair and nail care, earth friendly products
BELLA ROSA PHOTOGRAPHY
Professional photography services
PORCH SWING PICKINGS
Handmade and vintage boutique
REALTY WORKS
ZHUSH MODERN
Clothing, décor, lifestyle

13 CALIFORNIA CLUB
Charming bar where new & old friends meet

CARPE VINO
Fine wine, fine dining and fine art
OLD TOWN ANTIQUES
Books, glassware, collectibles, ephemera
WILLIAMS COLLECTIBLES
Depression glassware, books, ephemera

14 RE-FIND LIVING
Hand-painted furniture and fun home décor
STUDIO 49 SUITES
Professional hair & nail care

15 PLACER COUNTY MUSEUM
Gold Country artifacts (in the Courthouse)

16 WHITE HOUSE BARBEQUE AND SPIRITS
Small plates, beer, wine, craft spirits & bourbon bar

17 AUBURN LEAF & BEAN
Coffee & pastries

19 POPPIES SPA
Skin care and body work, Yonka products
FOUR RIVERS NATUROPATHIC
Naturopathic medical practice

19 PLACER COUNTY LAW LIBRARY
Knowledgeable staff, print & online legal resources

20 ALEHOUSE ANNEX
Tap room & provisions
SIERRA MOON

Custom jewelry design, estate jewelry
GROW DESIGN & DEVELOPMENT
Website development and marketing agency

21 EDELWEISS
Home of the "Super Omelets"
BROOKSIDE GRILL
Garden and stream setting, great burgers
THE SILVER STORE
Sterling silver jewelry, bags, accessories
COUNTRY CABIN
Folk art, birdhouses, primitives, furniture
LOST DOVE
Décor, accessories, gifts
BEAR RIVER WINERY
Wine tasting room
SHADES OF ART
Silk Victorian lampshades & collectibles

WIZARDS OF METAL
Custom metal art décor, yard art and more
TWIG & TWILL
Home décor
OMIYAGE
Authentic Japanese gifts, kimonos, teas

22 AUBURN BLOOMS
Fine floral arrangements and gifts
SERENDIPITY
Home accents, gifts, cards, motifs

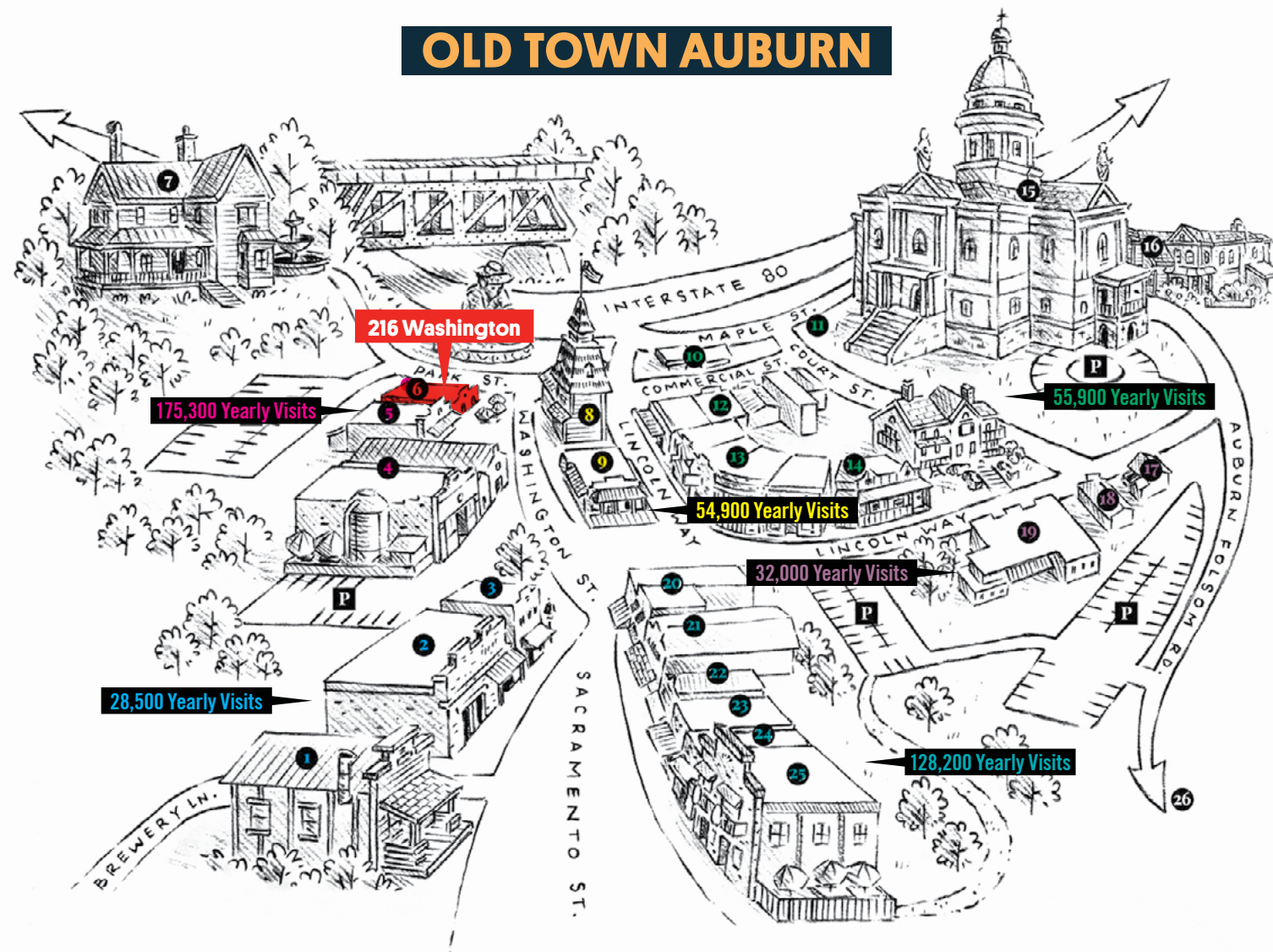
23 USED SADDLE CONNECTION
Consignment saddles and tack
MARQUIS ETC.
Antiques, collectibles, home décor, vintage jewelry

24 ROBYN'S VINTAGE APPAREL
Vintage clothing and collectibles
BACK COUNTRY JEWELRY
Jewelry and repair, rocks, minerals, gifts

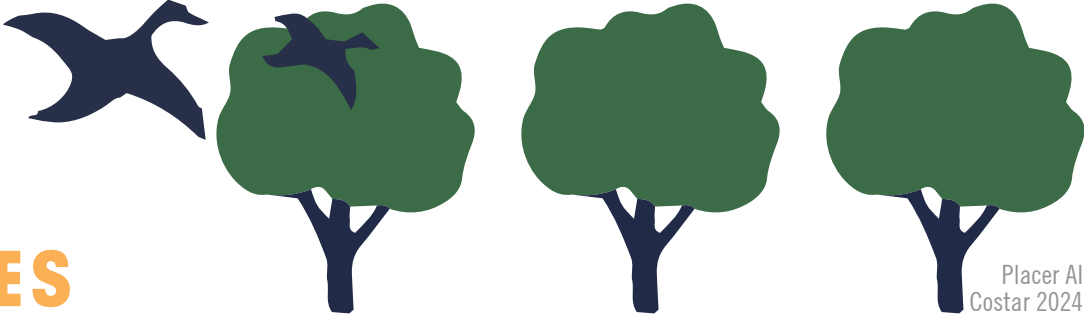
25 LIU MANDARIN KITCHEN
Family recipes from Northern China
THE POUR CHOICE
Coffee & brew

26 BERNHARD HOUSE
291 Auburn Folsom Rd (just outside Old Town)
SKINCARE BY CHEZZA
Skin care services, permanent cosmetics
CANYON HEALTH CENTER
Acupuncture, massage therapy & Chinese medicine

OLD TOWN AUBURN



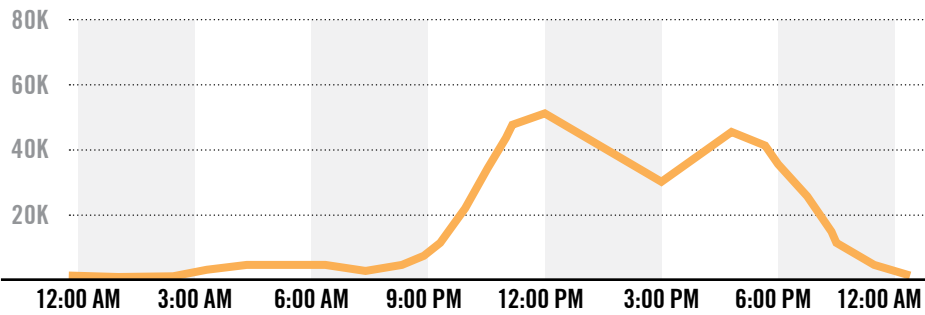
NEARBY DATA BITES



Placer AI
Costar 2024

Heart of Old Town Auburn Surrounded by Retail

Total 2023 Visits by Hour - Washington Street Retail



⇒ **\$114,800** ⇐

Average Household Income
of 70% of visitors

Psychographic Profile of Visitors

Golden Year Guardians
Retirees living in old homes, settled
residences and communities

Booming with Confidence
Retirees living in old homes, settled
residences and communities

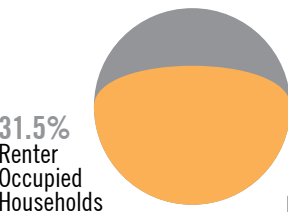
Flourishing Families
Retirees living in old homes, settled
residences and communities

Experian Mosaic (Customer Segmentation)

Nearby Population 5-mile radius of property



2010: 39,972
2023: 40,259
2028: 40,999
Projected



Of 70% of
visitors

Annual Consumer Spending in millions



\$74.831

1-mile radius of property



Education Levels

5.4%	Some College
25.1%	Bachelor Degree
13.4%	Advanced Degree

3,496

Nearby Businesses

5-mile radius of property





2 THE LOCATION
216 WASHINGTON ST

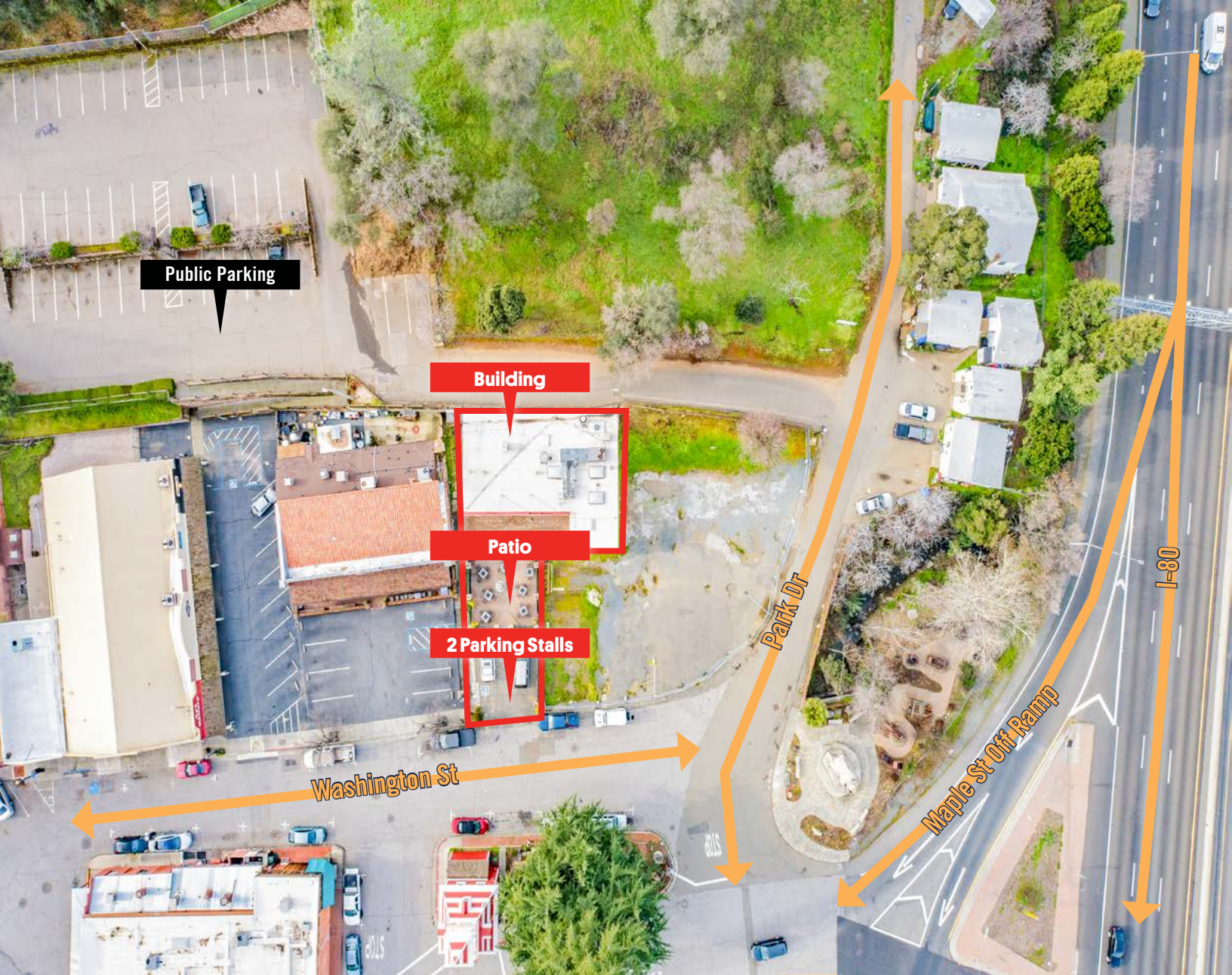


AUBURN SITS AT THE HEART OF PLACER COUNTY,
PERFECTLY POSITIONED AS A CENTRAL HUB FOR
HISTORY, CULTURE, AND EASY
ACCESS THROUGHOUT
THE REGION.



WHAT ARE YOU
WAITING FOR?





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TURTON
COMMERCIAL REAL ESTATE